

### INTEGRATED LEARNING with EXPERIENCE

Begin Your Journey With Our

### BACHELORS OF BUSINESS ADMINISTRATION (BBA)

**Apprenticeship Embedded Degree Program** 





#### **SOARING TO NEW HEIGHTS**

With Industry Specific Bachelors Degree



### APPRENTICESHIP EMBEDDED DEGREE PROGRAM

Experience the best of both worlds with the Apprenticeship Embedded Degree Program This is an innovative way to get an education that combines degree education with real-world work experience.

Our program equips you with valuable skills that will boost your employability and set you apart from the competition.





#### FEATURES OF OUR AEDP PROGRAM



Integration with Apprenticeship.
Facility to avail Apprenticeship for
Candidates, Earn while Learn



**Aligned with NSQF Skill Levels**. Programs are allied with NSQF Skill Levels



Mass reach out to all corners of India. Candidate location will not be a barrier, candidates working in various cities/ locations can enroll



**Blended Online Learning.** Self Learning, Virtual led Instructor training, E-Learning. Doubt clearing sessions. Guest Lecture Sessions



Education Continuity for 12<sup>th</sup> Pass in Earn & Learn mode

The program arrests drop outs of Class 12<sup>th</sup> Pass apprentices



**UGC recognized Degree**UGC Approved Degree (BBA degree programs). Multiple Entry-Exit Option



#### **LEARNING LANDSCAPE**



Multimedia content & Exhaustive e-content for in-depth reference



Pre-recorded audiovideo lecture available



Two-way live online audio-video lectures



Self-study activities



Individual and group projects



Programming exercises



Various experiential learning methods



Mobile friendly content.



Online Supervised Discussion Forums



Technology Enabled Online examinations.



A Host of Self-Study Activities



#### **BENEFITS FOR STUDENTS**



Plan your career ahead.



Option to Fund your degree with affordable fees.



It helps you fill your education gap.



Learn and earn simultaneously



Career growth with industry-relevant education.



Completely workplace-based and online class-based, so no worry about traveling to study.



UGC- and SSCapproved degrees add value.



Credit-based flexible learning (1yr Certificate/ 2Year Diploma/ 3yr Degree).



#### **BENEFITS FOR STUDENTS**



Sessions by industry experts provide more expert knowledge.



Additional Free courses / Certifications Soft skills / Future Skills / Wadhwani etc.



Recognized certification and aligned skills to add weight to your C.V.



Work for three years and get Fee reimbursement / Chances to earn loyalty bonus too



Option to grow to the supervisory level after graduation.



#### YOUR CAREER WITH AND WITHOUT AEDP PROGRAM

	Aspects	Without AEDP
1	Domain Industry Knowledge	Basic Learning during Work
2	Growth opportunities	Less scope of growth and opportunities with 12 pass education
3	Workplace Performance	Moderate performance in most cases
4	Personality development	Less Confident, Weak IT Skills and Soft Skills.
5	Social Esteem & Self Confidence	Inferiority Complex due to lower social esteem as because candidate is under graduate.
6	Lotality Bonus Earning Potential	No Loyalty Bonus
7	Increased Job Stability	Risks of job stability after certain duration.
8	Value add in CV	CV Looks Normal
9	Promotion possiblities	Educational Gaps and less industry cognition can become a barrier for promotion.



#### With AEDP

Comprehensive Practical Learning + Conceptual subject knowledge of Industry

Higher scope of growth and opportunities as because AEDP results Increase in Efficiency and skills.

Enhanced Performance enhancement & Workplace Appreciation

Presentability ,Soft Skills and IT Skill Improves

High confidence and elevated social esteem as because candidate is pursuing graduation.

Chances to earn loyalty bonus

Solidity in job and higher stability.

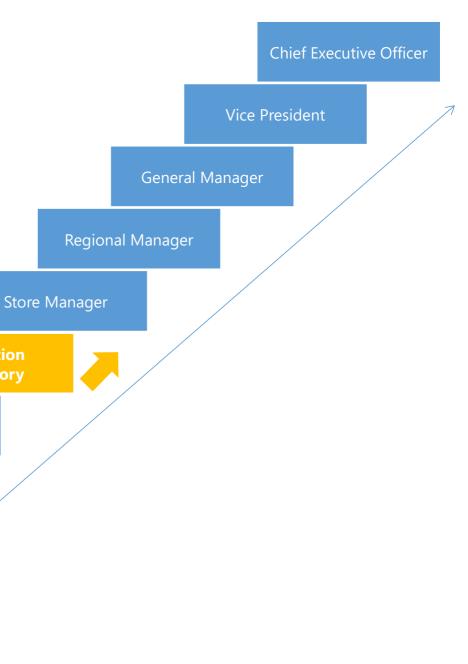
A Bachelor's Degree multiplies the Value of CV

Higher chances of promotion as candidate upgradation and industry cognition happens.





#### **RETAIL SECTOR GROWTH CHART**



Graduation Mandatory

Floor Manager

Department Manager

Team Leader

Junior Sales Executive (Sales Trainee)

Sanipe Sales Executive



#### **SERVICE SECTOR GROWTH CHART** Assistant Restaurant Manager F & B Executive Seniot Captain Graduation Mandatory Captain Trainee Captain

Senior Steward

Steward



#### PIONEERING A NEW ERA IN LEARNING

Suresh Gyan Vihar University I Datta Meghe Institute of Higher Education and Joined Hands With Us



#### **Suresh Gyan Vihar University**

- Hold NAAC 'A' grade Accredition
- Recognized as one of the top. leading universities in Rajasthan.
- A renowned institution in India.



#### **Datta Meghe Institute of Higher Education**

- Hold NAAC 'A+' grade Accredition
- One of the top leading higher education institutes in Maharashtra.

#### **Features of the UGC Certified Programs**

**Completely Online** 

Govt. Recognized Degree

No Loss of Working hours

Week end doubt clearing sessions

Industry relevant topics

**EMI** facility



#### ADDITIONAL CERTIFICATION PROGRAMME

(Soft Skill and Communication Development Programme)

Certification by:



Wadhwani platform is designed to drive New Age
Digital literact to youngsters and working professionals in India



#### **SESSIONS**

Admission happens every month but session starts only two times in a year.

#### STUDENT LIFE CYCLE

Admissions through Online form for 2 Academic cycles. Document verification and Online Approvals.

Classes Start as per University Schedule. Trainees are engaged as apprentices. Semester Exams as per University Norms / Yearly Assessment & Certification of QP / NOS and assessment and certification **Upon Completion of** 

1 year - Certification

2 Years - Diploma

3 Years - Degree

Certificates after successful completion of Soft Skills and additional module



#### WHAT YOU'LL LEARN

Discover the best of business and management education with our UGC-approved degree programs.

- BBA in Retail
- BBA in Customer Relationship Management
- BBA in Services

World class degree programs with Reputed University Degrees at 1/3rd of the market cost!

#### WHO CAN ENROL?

Anybody with a class 12th passed qualification.





#### **COURSE CURRICULUM FOR BBA RETAIL MANAGEMENT**

### MESTER

Introduction to Retailing
Principles of Management
Financial Accounting
Introduction to Computer
Communicative English
Apprenticeship - Retail Sales and
Services

# SEMESTER II

Introduction to Business Analytics
Business Economics
Marketing Management
Organization Behavior & HRM
Professional Communication
Apprenticeship - Retail Store - Layout,
Design & Display

# SEMESTER III

Retail Marketing Management
Cost and Management Accounting
Digital Literacy
Quantitative Techniques
Managing Manpower in Retail

### MESTER IN

Retail Trade Logistics and Supply Chain Management Financial Markets & Instruments Responsible Citizenship Macroeconomics Financial Literacy

# SEMESTER V

E-Retailing
International Retail and Distribution
Developing and Launching Products Across
Sectors
Project - Global Retail Industry Outlook-I
Apprenticeship - Personal & Manegerial
Effectiveness

# SEMESTER VI

Operations Management
Digital Communication and Advertising
Budget Management
Project - Global Retail Industry OutlookII
Apprenticeship - Retail Associate –
Customer Service and Sales





#### **COURSE CURRICULUM FOR BBA CRM**

### **EMESTER I**

Introduction to Customer Relationship
Management
Business Management
Quantitative Techniques for
Management
Communicative English
Intoduction to Computer
"Associate Customer Care (Non-Voice)"

## SEMESTER II

Marketing Management
Organization Behavior & HRM
Principles of Marketing
Environmental Science
Professional Communication
"Associate Customer Care (Voice)"

# SEMESTER III

Developing & Managing Customer
Database
Manegerial Economics
E-Commerce
Entrepreneurship
Associate Customer Care-Voice & Non-Voice\_V3

## EMESTER IN

Macroeconomics
Finanacial Markets & Instruments
Personal & Manegerial Effectiveness
Introduction to Business Analytics
Domestic IT Helpdesk Attendant\_V2

# SEMESTER V

Operations Management
Strategic Customer Relationship
Management
e-CRM
Managing Partner Relationship I
Data Analysis & Reporting

## SEMESTER V

Strategic Management
Organizational Issues in Customer
Relationship Management
Analytical CRM
Managing Partner Relationship II
Sr. Associate Analytics\_V2





#### **COURSE CURRICULUM FOR BBA SERVICES**

### MESTER I

Introduction to Service Management
Business Management
Quantitative Techniques for
Management
Communicative English
Intoduction to Computer
Store Assistant - Tourism and
Hospitality v1.0

# SEMESTER II

Marketing Management
Organization Behavior & HRM
Principles of Marketing
Environmental Science
Professional Communication
Store Assistant - Tourism and Hospitality v2.0

# SEMESTER III

Demand Forecasting Services
Manegerial Economics
E-Commerce
Entrepreneurship
Guest Service Associate (Front Office) v
2.0

## **MESTER IN**

Macroeconomics Finanacial Markets & Instruments Personal & Manegerial Effectiveness Introduction to Business Analytics Guest Service Associate (Front Office) v 3.0

## SEMESTER V

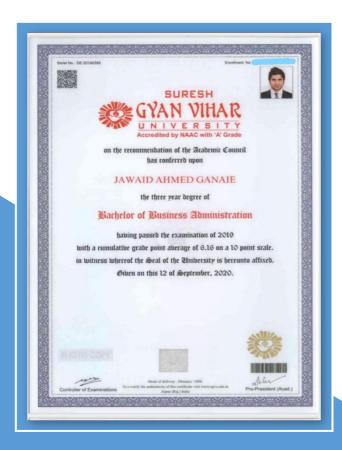
Operations Management
Marketing Management
CRM in Services
Competitors Analysis I
Counter Sales Executive-Tourism and
Hospitality v2.0

# SEMESTER VI

Strategic Management
Customer Satisfaction Measurement in services
Promotions Strategies & Innovation in Services
Competitors Analysis II
Counter Sales Executive-Tourism and Hospitality v3.0



### SAMPLE DEGREE CERTIFICATE



### SAMPLE ADDITIONAL CERTIFICATE





### FEES CHART FOR JULY'23 BATCH:

Year - 1	Year - 2	Year - 3
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	Month/ Date	Amount		Month/ Date	Amount		Month/ Date	Amount
Semester - 1	1st Installment	2,360	Semester - 3	1st Jul 2024	1,770	Semester - 5	1st Jan 2025	1,770
	1st Aug 2023	1,180		1st Aug 2024	1,180		1st Aug 2025	1,180
	1st Sep 2023	1,180		1st Sep 2024	1,180		1st Sep 2025	1,180
	1st Oct 2023	1,180		1st Oct 2024	1,180		1st Oct 2025	1,180
	1st Nov 2023	1,180		1st Nov 2024	1,180		1st Nov 2025	1,180
	1st Dec 2023	1,180		1st Dec 2024	1,180		1st Dec 2025	1,180
Semester - 2	1st Jan 2024	1,770	ter - 4	1st Jan 2025	1,770	9 -	1st Jan 2026	1,770
	1st Feb 2024	1,180		1st Feb 2025	1,180		1st Feb 2026	1,180
	1st Mar 2024	1,180		1st Mar 2025	1,180	iter	1st Mar 2026	1,180
	1st Apr 2024	1,180	Semester	1st Apr 2025	1,180	Semeste	1st Apr 2026	1,180
	1st May 2024	1,180	Sei	1st May 2025	1,180	Sel	1st May 2026	1,180
	1st Jun 2024	1,180		1st Jun 2025	1,180		1st Jun 2026	1,180
	Total	15,930		Total	15,340		Total	15,340

Amount / Monthly						Amount / Qtrly					
Tution	Exam	Registr ation /	Tatal	400/	Tatal	1		Regist	Tatal	400/	Total
<u> </u>	Fees	Misc	Total		Total	Fees	Fees		Total		Total
1000	500	500	2000	360	2,360	800	500	500	1800	324	2124
1000			1000	180	1,180	800			800	144	944
1000			1000	180	1,180	800			800	144	944
1000			1000	180	1,180	800			800	144	944
1000			1000	180	1,180	800			800	144	944
1000			1000	180	1,180	800			800	144	944
1000	500		1500	270	1,770	800	500		1300	234	1534
1000			1000	180	1,180	800			800	144	944
1000			1000	180	1,180	800			800	144	944
1000			1000	180	1,180	800			800	144	944
1000			1000	180	1,180	800			800	144	944
1000			1000	180	1,180	800			800	144	944
12000	1000	500	13500	2430	15930	9600	1000	500	11100	1998	13098

#TheHuman SideOfThings™



#### **OUR CANDIDATES DELIGHT IN SHARING POSITIVE FEEDBACK!**



AT the **Jobs+ Degree**, **BBA** is a fast-paced intellectual and academic journey. The BBA course is well-structured with clear learning outcomes. The structure of the course enables you to progress step by step with guidance on your assignments and thoughts provoking feedback to help you improve. This program has enriched my managerial and research skills.



"I would like to express my sincere gratitude to **Jobs+Degree** for helping me at every step of my Professional Career. The institute provided me with the best possible platform and infrastructure to excel career interests. The Expert Faculty made me ready and helped me to improve my soft skills which made me stand out from others."



#### **OUR CANDIDATES DELIGHT IN SHARING POSITIVE FEEDBACK!**



"Having an **Online BBA** was always my goal. Being a working professional, I always wanted to top up my resume with a recognized Online Masters Qualification, my experience with **Jobs+Degree** has been great, where the faculties supported me to the maximum possible extent. I've learnt a lot of things and I am 100% sure that this degree will help me grow further in my professional career. "



"My name is Shubham Yadav, student of **Jobs+Degree.** I have learned a lot of things related to the **retail sector.** LMS platform help me to learn anytime anywhere. Thank you **Jobs+Degree program**"

Pawan Kumar (BBA in Retail Management)

Shubham Yadav (BBA- Retail Management)

### FEEDBACK FROM CLIENTS REGARDING OUR JDP PROGRAM

We have found it appealing that in this program candidates have the chance to seek higher education while earning a living. Moreover this program is more affordable than physical and distance education-based UG degrees. Also the aspects of this program like 100% online and LMS-based, along with OJT makes it really flexible.

I would like to mention that with frequent nudges from the 2COMS team and follow-ups through our HRs, we see a progressive increase in trainee participation in online sessions

The 2COMS team is very responsive regarding our questions, data-related requirements. They are consistent in tracking and monitoring key activities in the project. Also the team seems aligned with our intentions of making the trainees get the maximum benefit out of the learning opportunity. We appreciate the team's support.



-Mr. Viswanaathan Radhakrishnan CSR Head Landmark Group





#### **ABOUT US**

2COMS Group, founded in 1993, has emerged as a leading provider of comprehensive Human Supply Chain solutions. With an unwavering commitment to excellence, we offer a wide range of integrated services that include recruitment, General Staffing, Apprenticeship Management, Leadership Hiring, and Gig-force solutions. Our dedication extends further to cater to the everevolving talent needs through on-demand skills and recruiter-on-demand services, ensuring a seamless talent acquisition process.

#### 30 years

of taking #TheHumanSideOfThings forward 1,20,000+

Apprentices under management

6,000+

Candidates registered under degree programme





### DON'T JUST DREAM ABOUT YOUR FUTURE, SHAPE IT!

Prospect to Get a MANAGERIAL ROLE after completion of the program & GROW YOUR SALARY upto 20-30k/Month

Join our Apprenticeship Embedded Degree Program today and create opportunities for yourself!

#### **Got Queries?**

Reach out to us at [Contact Number]

or

Visit our website at [Insert Website Link]

